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The Results Are In! Who Wrote the 2000 Perfect Plan? [Run New Search](#)

by: Andy Hagg
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Last November, five vendors attempted to provide the perfect business continuity plan for Hi-Tech Gizmos, a fictional company whose business plan was moving to the Web. How did they do? We invited our readers to vote for the company whose plan did the best job of handling all of Hi-Tech's concerns, and here is the winner.

The developer of the 2000 Perfect Plan was MLC & Associates, narrowly edging out Strohl Systems. Below are comments from some of our readers who voted for these two vendors.

Winner: MLC & Associates [read [MLC's plan](#)]

"[MLC's plan] was very well-written and easy to understand. I feel that this is important to be able to get all end-users involved with the process."

"Shows connection between the firm's quality management process and the proposed BCP."

"... one of the most comprehensive plans I've ever seen."

"a solid approach"

"This was the only plan that was truly comprehensive in its approach. Personnel safety, training, and integration of existing legacy systems were key considerations in their approach. This may help many companies in keeping their contingency operations within fiscal constraints."

"I felt that MLC was the only completely comprehensive plan -- going from Project Initiation, BIA, and Strategy selection through training and maintenance. Their proposal stated what THEY would do for each step, not just what Hi-Tech Gizmos should do."

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**Runner-Up: Strohl Systems** [read [Strohl's plan](#)]

"[Strohl's plan] had the best structured approach and had more evidence of the issue of having scheduled checks and updates of the contingency plan."

"I think Strohl provided more specific contingencies to keep the company functioning in the event of a disaster."

"Both Strohl and KPMG stated the importance of identifying the criticality of contingency planning to the management team of Hi-Tech Gizmos. From experience, we know this is the most important part of planning, i.e., getting the senior management team buy-in. Also, I thought both Strohl and KPMG had workable plans, but I thought Strohl stated it more clearly."

"Better detail than the other plans."

"Has the best TOTAL solution."

"Most detailed and covered most contingencies."

"The Strohl Systems plan took a more structured approach and provided realistic expectations (BIA, Risk Assessment, Strategies). All of the others were missing the target or were vague."

For more reader feedback on all the plans, click [here](#).

The mission of Contingency Planning and Management is to be the central resource for technology, products, services, information, and management strategies that support business continuity to safeguard the physical, informational, and communication assets of a business; ensure the safety of employees and the public; and protect the financial well-being of the company.

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